



**NAME** Guillaume Sauvaget, FRANCE

**DATE OF BIRTH** 20 August 1964

**TITLE** Partner

**EDUCATION** University Paris I Panthéon - Sorbonne, FRANCE  
(Postgraduate degree, International Trade Law - 1988)

University Paris II Assas, FRANCE (Master of Law, with honours, specialization: Business and tax Law - 1987)

## QUALIFICATIONS AND MEMBERSHIPS

Of Counsel, **Karila Law Firm** (Paris)

DRBF - General Director of Region 2

Selected as candidate for accreditation on Syntec-Ingénierie - Member French list of FIDIC Adjudicators

Trained Mediator with CMAP

Member of the Shearman & Sterling Alumni Association

PS Consulting is a member of the French and US National Committees of the ICC

## KEYS QUALIFICATIONS

Guillaume Sauvaget has an extensive experience in the construction industry.

Throughout his career, Guillaume has been working for more than 25 years as senior in-house legal counsel and as legal manager for the major companies in the construction industry in France and internationally.

Guillaume Sauvaget has worked in over 30 countries on 5 continents and was based during his career in United States, Russian Federation, South Africa and Central Europe, continuously adding to his elaborate portfolio, which includes high profile projects such as Caspian Pipeline Project in Russian Federation or PPP highway project in Hungary.

Since he joined the consultancy firm PS Consulting as a Partner in 2016, Guillaume has helped his clients with a variety of services including dispute resolution, international construction contracts negotiation, claims management and has been nominated to serve as a neutral on dispute boards.

## LANGUAGE SKILLS

(1excellent - 5 basic)

Language	Reading	Speaking	Writing
English	1	1	1
French	1	1	1
Russian	4	3	5

## EXPERIENCE

### Arbitration/ Dispute Boards/ Non-contentious work

- **Mediator** on a dispute regarding the construction of a hybrid power plant in Central Africa.
- **Tribunal Secretary** in an ad hoc Arbitral Tribunal regarding the construction of a water transfer scheme in Africa.
- **DB Secretary** in an ad hoc DB regarding a road construction in Eastern Europe.
- **Mediator** on a dispute regarding a road construction in the Caribbean (pending).
- **Party appointed Dispute Board Member** in 2 standing DABs in connection with a PPP project in France.
- **Mediator** on a dispute regarding a construction of a pharmaceutical laboratory under an E.P.C. contract in Senegal.
- **ICC Geneva, co-house legal counsel on a 30 M € dispute** regarding the design and construction of a highway in Eastern Europe under a FIDIC Yellow Book (amount of the Contract 150 M €). Mainly in charge of the delay and quantum expert report.
- **ICC Bucharest, co-house legal counsel** on a dispute regarding the construction of a National Road in Romania under a FIDIC Red Book.
- **ICC Geneva, co-house legal counsel on a 20 M € dispute** regarding the design and construction of a National Road in Eastern Europe under a FIDIC Yellow Book.
- **ICC Stockholm**, negotiation, management of the contract and preparation of the legal case under a FIDIC Yellow Book as in-house counsel on a dispute regarding the design and construction of a commercial centre in Moscow (Russian Federation).
- **Dispute Board under a FIDIC Red Book**, leading in house legal counsel on a dispute regarding the construction of a highway in Slovakia

### Nuclear and Petrochemical

- **Caspian Pipeline Project.** Terminal and pipeline to transport Caspian oil from Tengiz field (Kazakhstan) to the Russia's Black Sea coast. Client: Chevron, Mobil, LUKoil, Royal Dutch Shell and Rosneft. Leading in house legal counsel for defining the legal scheme, negotiation, implementation and management of the construction contract (Contract amount: 600 M USD).
- **Nuclear Power Plant Mochovce (Slovakia).** Client: ENEL. Leading in house legal counsel for drafting, negotiating and managing the civil works rehabilitation contract for Phase 3 and 4 of the Project (200 M €).
- **Chernobyl Nuclear Power Plant (Ukraine):** drafting and negotiating the first design contract for the rehabilitation of the Chernobyl site.
- **LNG Terminal (France):** negotiation and settlement with the contractors on behalf of the employer.

### PPP

- **Highway PPP in Hungary: M6 Phase II.** 30 years' project. Client: State of Hungary. Amount of Project: 1.040 M €. Leading in house legal counsel for the negotiation and management of the Construction Contract under a FIDIC Yellow Book (Contract amount 850 M €) (2007/2010). Representing the Shareholders' Company at the General Meeting of the Concessionaire's company.

- **Highway PPP in Slovakia: D1.** 30 years' project. Client: State of Slovakia. Amount of Project: 9.128 billion €. Senior member of the legal team implementing the PPP scheme and negotiating the concession agreement and the ancillary agreements. Leading in house legal counsel for the negotiation of the Construction Contract under a FIDIC Yellow Book. Project abandoned by the State of Slovakia as a PPP.
- **Highway PPP in Hungary: M6 Phase III.** 30 years' project. Client: State of Hungary. Amount of Project: 520 M €. Senior Member of the legal team implementing the PPP scheme and negotiating the concession agreements and the ancillary agreements. Leading in house legal counsel for the negotiation and management of the Construction Contract under a FIDIC Yellow Book.

### **Transportation and infrastructure**

- **Haiti – Standard form of contract.** Reviewing the terms of the standard form of contract for roads' projects in Haiti.
- **Numerous constructions projects for highway and roads in central Europe** mainly based on FIDIC RED BOOK and on FIDIC YELLOW BOOK: risks analysis, implementation, and contract management.
- **Numerous constructions projects for highway and roads in South Africa:** risks analysis, implementation, and contract management

### **Building**

- **France:** reviewing and drafting claims for an hotel project.
- **Haiti:** reviewing the terms and conditions of a FIDIC YELLOW BOOK based contract for the construction of an hospital.
- **Senegal:** reviewing and drafting claims for an hotel project.
- **Turkmenistan:** drafting, negotiating and implementing a model of contract based on FIDIC 1987 RED BOOK: still in use and for more than 20 years with more than 40 projects for the State of Turkmenistan.
- **Lomonosov State University Building (Moscow):** drafting, negotiating and implementing a contract for renovation of the façade and the 4 clock towers based on FIDIC 1987 RED BOOK.
- **Zhukovski Airport (Russian federation):** drafting, negotiating and implementing a contract for the construction of a space centrifuge.
- **Various turnkey projects in Poland, Czech Republic and Ukraine** for private investors including financing, acquisition of land, obtaining construction permit.
- **Numerous constructions projects** for banks, office building, hotels, and commercial centre in **Russian Federation, Poland, Uzbekistan, and Kazakhstan** mainly based on FIDIC RED BOOK and FIDIC YELLOW BOOK: drafting, negotiation and contract management.
- **Numerous constructions projects** for banks, office building, Industrial plants, mosque in **Cameroon, Nigeria, south Africa, Botswana...**

### **Water Treatment**

- **Wastewater construction infrastructure in Macedonia:** reviewing and drafting claims on behalf of the contractor under a FIDIC Contract.
- **BP Grangemouth refinery in Scotland.** Outsourcing contract on a 20-year basis for the process water and effluent water. Client: British Petroleum. Leading in house legal counsel for drafting, negotiating, implementing and managing the outsourcing contract including financing, rehabilitation works and exploitation.

- **ST Microelectronics site in Crolles (France).** Outsourcing contract on a 20-year basis for process water and effluent water: leading in house legal counsel drafting, negotiating, implementing (financing, construction, and maintenance) and managing the contract.
- **Various outsourcing and construction contracts in effluent water and process water** in France, United Kingdom, Germany and Spain: drafting, negotiation, implementation (financing, construction, maintenance) and management.

## PROFESSIONAL CAREER

2017 – Present	Of Counsel, <b>Karila</b> (Paris)
2016 - Present	Partner, <b>PS Consulting</b> , <a href="http://www.ps-consulting.fr">www.ps-consulting.fr</a>
2016 - Present	Partner Global Construction & Infrastructure Legal Alliance (GcilA) <a href="http://www.gcila.org">www.gcila.org</a>
2007 – 2016	<b>COLAS S.A. – Roads and Civil Works</b> – Turnover Group: 13 billion €. <p>Legal Director – Group Legal Department (including 1-year secondment to Colas Ile-de-France Normandy) - 2013/2016.</p> <p>Legal Director and Insurance manager for Central Europe (based in Budapest – Hungary – 2007 - 2013). Turnover: 1billion Euro. In charge of the legal and insurance strategy for the group in the area: 18 lawyers/9 countries.</p>
2002 – 2007	<b>ONDEO INDUSTRIAL SOLUTIONS (SUEZ Group)</b> – Outsourcing in waste and process water treatment plant for the industrial sector in France and Europe – 10 subsidiaries – Turnover: 200 million €. <p>General Counsel and Insurances Manager: Creation of the legal department - 3 employees including 2 lawyers. In charge of the legal and insurance strategy for the group, identification and risks analysis.</p>
1991 – 2002	<b>BOUYGUES – International Building Division (including 2 years in Moscow – 1998-1999)</b> - Turnover: 1 billion Euro. <p>Vice General Counsel (2001) – Legal international division. In charge of the following areas – ex USRR – Central Europe and Africa with a team of 3 lawyers.</p>
1989 – 1991	<b>SHEARMAN &amp; STERLING (Law Firm)</b> <p>Mergers and Acquisitions practice group- Paris Office (1990/91). International Trade practice group- Washington D.C. Office (1989/90).</p>

## TRAINING EXPERIENCE

- February 2020/December 2019/December 2018/November 2017/June 2017

Course on procurement and execution of Public Contracts - Five days course (Institute FORHOM – EGIS).
- October 2019

Five days course on FIDIC for a public entity in Senegal
- July 2019/July 2018/July 2017/July 2016

Course on Managing Claims and Litigation in Public Contracts: Litigation, disputes and Arbitration – Five days course (Institute FORHOM – EGIS).
- January 2019

Two days course on FIDIC contract for a private entity in France.
- January 2019

Four days course on FIDIC for a PPP in Cameroun.
- December 2018

Two days course on PPP (EFE).
- December 2018/November 2017/May 2017

Three days course on Public Procurement Regulation (Institute FORHOM –EGIS) EGIS).
- April 2018

Specially adapted one day course on FIDIC Contract for an industrial company (Belgium).
- January 2018

Four days course on Insurance in the construction industry organized by the Interamerican Development Bank – Port au Prince – Haiti.
- October 2017

Five days course on FIDIC: Yellow Book and Silver Book organized by the Interamerican Development Bank – Port au Prince – Haiti.
- October 2017

Five days course on FIDIC: Introduction to FIDIC and Claims Management (Institute FORHOM – EGIS).
- October 2017

Five days course on FIDIC: Claims and Claims Administration organized by the Interamerican Development Bank – Port au Prince – Haiti.
- July 2017

Five days course on FIDIC: Introduction to FIDIC and Claims Management organized by the Interamerican Development Bank – Port au Prince – Haiti.

**PUBLICATIONS  
& CONFERENCES**

- Author of the article “A Matter of Trust and Confidence” – Contract Management Journal - July 2019
- Speaker at the ICC Conference – Bucharest – March 2019
- Speaker at the International Construction Law Association – Moscow - October 2018
- Speaker at the International AFDCE (French-Chinese Association) – Paris - October 2018
- Speaker at the International Society of Construction Law Conference – Chicago - October 2018
- Speaker at the ICC-FIDIC Conference – Tbilisi - September 2018